Paul Elstone

**Lessons from 100 Teams (AM, PM)**

Paul Elstone is the Senior Associate Vice President, Development at the University of Oregon. In this capacity, he plays a lead role in the coordination of the UO’s private fundraising program. Paul began his development career at Thunderbird School of Global Management, AZ and joined the University of Oregon in 2003 as Director of Corporate and Foundation Relations. Prior to working in development, Paul worked in the advertising sales industry in London, UK and also developed academic-industrial partnerships for higher education institutions in the UK and US. He lived in Japan for 3 years working as an English teacher after college. Paul received his B.A. (Hons) first class in Economic and Social History from the University of Liverpool and his M.A. in Education Management from the Roehampton Institute (University of Surrey).